

Virginia Association of Housing and Community Development Officials (VAHCDO)

in Partnership With



IREM Institute of Real Estate Management



Presents:

Ethics for the Real Estate Manager (ETH800)

IREM Virginia Tidewater Chapter 39

638 Independence Parkway (Virginia Beach Room), Chesapeake, VA 23320

September 20, 2010

8:30 a.m. – 5:00 p.m.

Schedule:	8:30 a.m.	Registration
	9:00 a.m.	Class begins
	10:00 a.m.	Morning break
	Noon	Lunch (1 hour), on your own
	2:30 p.m.	Afternoon break
	5:00 p.m.	Class ends

Addressing ethical dilemmas commonly faced by today's real estate manager, this video-based course teaches strategies for resolving ethical dilemmas and adherence to the IREM Code of Professional Ethics.

What you'll learn:

- IREM Code of Professional Ethics: Applications to real world situations, ethical duties to clients, tenants/residents, employers, and colleagues
- Ethical decision making: Ethical vs. unethical business practices, tactics for resolving ethical dilemmas, scenarios with ethical implications
- Conflict of interest: Fiduciary relationships, conflict of interest scenarios
- Detailed case study: Enforcing the IREM Code of Professional Ethics, the role of the IREM Ethics and Discipline Committee, review of actual ethics cases and their implications

How you'll benefit:

- Conduct business using the highest standards of integrity and professionalism
- Resolve conflicts efficiently and ethically

Registration Fee: \$185.00

Please make checks payable to: VAHCDO, Attn: Valerie Hill Neal, Post Office Box 797, Newport News, VA 23607. Please submit registration forms and payment no later than September 14, 2010.

CONTACT: Valerie Hill Neal or Carl V. Williamson
Telephone: 757-928-2620 Fax: 757-247-6535

SPECIAL NOTE: Please, no taping or video recording.

SEMINAR REGISTRATION FORM

Ethics for the Real Estate Manager (ETH800)
September 20, 2010
Chesapeake, VA

Please complete this form and return along with payment by **September 14, 2010** to:

VAHCDO
Attention: Valerie Hill Neal
Post Office Box 797, Newport News, VA 23607

Please complete a separate form for each participant:

Name _____ Title _____
Organization _____
Street Address (**no P.O. boxes**) _____
City _____ State _____ Zip Code _____
Phone _____ Fax _____
E-mail address _____

If you need a reasonable accommodation or require the features of a reasonable accommodation, please contact Valerie Hill Neal at 757-928-2620.